

General Agencies

FOR THE WEEK ENDING

March 26, 2017

Combined Health/Life

Ahlbum Jon The Ahlbum Insurance Group, Inc. \$81,668 28	Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Borosak, William J. Jr. Secure Financial Group, LLC \$41,951 11	Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$81,668	28
Lemar, Mike Sunshine State Agency \$41,502 14 Ahlbum, Tim Health Coverage Solutions \$38,387 5 Hatton, Catherine E. Long Island Insurance Solutions \$31,236 19 Gold Producers (\$10,000 - \$30,000) AmeriLife \$28,663 27 AmeriLife \$28,663 27 Albium, Donna M. The Ahlbum Insurance Group, Inc. \$25,511 6 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$22,699 6 Clark, John W. Senior Solutions Insurance Agency \$20,147 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChPC Paul Sheldon Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChPC Paul Sheldon Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChPC Paul Sheldon Insurance Agency \$12,384 1 Shakeflord, Edward L. The Assurance Group, Inc. \$17,987 3 Schroder, Shaw Jack Schroeder & Associates Inc. \$16,694	Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim Health Coverage Solutions \$38,387 5 Hatton, Catherine E. Long Island Insurance Solutions \$31,236 19 Gold Producers (\$10,000 - \$30,000) AmeriLife \$28,663 27 Ahlbum, Donna M. The Ahlbum Insurance Group, Inc. \$25,511 6 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$22,699 6 Clark, John W. Senior Solutions Insurance Agency \$20,147 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,694 6 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 1 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,0784	Borosak, William J. Jr.	Secure Financial Group, LLC	\$41,951	11
Hatton, Catherine E. Long Island Insurance Solutions \$31,236 19	Lemar, Mike	Sunshine State Agency	\$41,502	14
Sold Producers (\$10,000 - \$30,000) San,000	Ahlbum, Tim	Health Coverage Solutions	\$38,387	5
AmeriLife \$28,663 27 Ahlbum, Donna M. The Ahlbum Insurance Group, Inc. \$25,511 6 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$22,699 6 Clark, John W. Senior Solutions Insurance Agency \$20,147 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChPC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phili & Kathy Ortez Insurance Agency, Inc. \$5,809 2 Wedsupps Solutions, LLC \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadjian, Pierre Abadjian Insurance Agency \$5,536 2 Rosati, Lisa Rosati Insurance Agency \$5,536 2 Rosati, Lisa	Hatton, Catherine E.	Long Island Insurance Solutions	\$31,236	19
Ahlbum, Donna M. The Ahlbum Insurance Group, Inc. \$25,511 6 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$22,699 6 Clark, John W. Senior Solutions Insurance Agency \$20,147 7 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 66 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. Agent Pipeline, Inc. \$0 Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 66 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Hirsch, Susan J. Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency \$8,291 2 Sweeney, James A. American Senior Benefits \$6,130 2 Seveney, James A. American Senior Benefits \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809 2 Rodstip, Pierre Abadjian, Insurance Agency \$5,520 2 Rosati, Lisa	Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$22,699 6 Clark, John W. Senior Solutions Insurance Agency \$20,147 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$00 Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Bahlkow, Valerie J. Hirsch Insuran	AmeriLife		\$28,663	27
Clark, John W. Senior Solutions Insurance Agency \$20,147 7 Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insur	Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$25,511	6
Mednick, Scott E. Professional Insurance Systems of Florida \$19,295 9 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$00 Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions Bahlkow, Valerie J. Hirsch, Susan J. Hirsch Insurance Agency \$9,384 3 Bahlkow, Valerie J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits <td< td=""><td>Stevens, Ray</td><td>Stevens & Associates Insurance Agency, Inc.</td><td>\$22,699</td><td>6</td></td<>	Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,699	6
Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$18,384 1 Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,047 11 Wroblewski, Robert M. SoS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits \$6,130 2 Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809	Clark, John W.	Senior Solutions Insurance Agency	\$20,147	7
Shackelford, Edward L. The Assurance Group, Inc. \$17,987 3 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Silver Producers (\$5,000 - \$10,000) Waising Span Span Span Span Span Span Span Span	Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,295	9
Schroeder, Shawn Jack Schroeder & Associates, Inc. \$16,664 6 Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Silver Producers (\$5,000 - \$10,000) Wabitation, Vincent Mainstay Retirement Solutions \$9,384 3 Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Insurance Agency \$8,544 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits \$6,130 2 Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry	Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,384	1
Graham, Christopher N., CLU Graham Financial Group, Inc. \$16,398 7 Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Silver Producers (\$5,000 - \$10,000) Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Rodriguez, Carmen A. Landers-Stein & Associates Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. Sweeney, James A. American Senior Benefits Secure Retirement Solutions, Inc. \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadijian, Pierre Abadijian Insurance Agency \$5,436 2	Shackelford, Edward L.	The Assurance Group, Inc.	\$17,987	3
Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Web In Surance Agency (\$8,291	Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$16,664	6
Concklin, Ron Rosenberg-Concklin, Inc. \$16,047 11 Wroblewski, Robert M. SOS Insurance Group \$12,467 5 Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Web In Surance Agency (\$8,291	Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,398	7
Agent Pipeline, Inc. \$10,784 6 Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits \$6,130 2 Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809 2 Medsupps Solutions, LLC \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadjian, Pierre Abadjian Insurance Group \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Concklin, Ron		\$16,047	11
Silver Producers (\$5,000 - \$10,000) Abbatiello, Vincent Mainstay Retirement Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits \$6,130 2 Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809 2 Medsupps Solutions, LLC \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadjian, Pierre Abadjian Insurance Group \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Wroblewski, Robert M.	SOS Insurance Group	\$12,467	5
Abbatiello, Vincent Solutions \$9,384 3 Bahlkow, Valerie J. Lighthouse Business Services \$8,544 2 Hirsch, Susan J. Hirsch Insurance Agency \$8,291 2 Rodriguez, Carmen A. Landers-Stein & Associates \$7,566 3 Ortez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 2 Sweeney, James A. American Senior Benefits \$6,130 2 Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809 2 Medsupps Solutions, LLC \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadjian, Pierre Abadjian Insurance Agency \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Agent Pipeline, Inc.		\$10,784	6
Bahlkow, Valerie J. Hirsch, Susan J. Hirsch Insurance Agency Rodriguez, Carmen A. Landers-Stein & Associates Stripe B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. Sweeney, James A. Elite Insurance Partners, LLC Sachs, Kerry Secure Retirement Solutions, Inc. Secure Retirement Solutions, Inc. Medsupps Solutions, LLC Dworkin, Earl D. Abadjian, Pierre Rosati, Lisa Lighthouse Business Services \$8,544 2 2 88,291 2 2 86,432 2 2 86,432 2 2 86,430 2 85,916 1 55,916 1 55,809 2 85,784 1 1 2 80 Dworkin Insurance Agency Stripe Strip	Silver Producers (\$5,000 - \$10,000)			
Hirsch, Susan J. Rodriguez, Carmen A. Landers-Stein & Associates Phil & Kathy Ortez Insurance Agency, Inc. Sweeney, James A. Elite Insurance Partners, LLC Sachs, Kerry Secure Retirement Solutions, Inc. Secure Retirement Solutions, Inc. Poworkin, Earl D. Abadjian, Pierre Rosati, Lisa Hirsch Insurance Agency \$8,291 2 \$7,566 3 American Senior Benefits \$6,432 2 \$5,916 1 \$5,916 1 Secure Retirement Solutions, Inc. \$5,809 2 \$5,784 1 Abadjian, Pierre Abadjian Insurance Agency \$5,520 2 Rosati Insurance Agency \$5,436	Abbatiello, Vincent	Mainstay Retirement Solutions	\$9,384	3
Rodriguez, Carmen A. Crtez, Philip B. Jr. Phil & Kathy Ortez Insurance Agency, Inc. \$6,432 Sweeney, James A. Elite Insurance Partners, LLC Sachs, Kerry Secure Retirement Solutions, Inc. \$5,916 1 Sachs, Kerry Medsupps Solutions, LLC Dworkin, Earl D. Abadjian, Pierre Abadjian, Pierre Rosati, Lisa Rosati Insurance Agency \$5,436 3 7,566 \$4 \$5,432 \$2 \$6,432 \$2 \$5,916 \$1 \$5,916 \$1 \$5,809 \$2 \$5,784 \$1 \$2 \$3,784 \$4 \$4 \$4 \$4 \$5,627 \$5,627 \$6 \$6,627 \$6 \$6,627 \$6 \$6,627 \$6 \$7 \$6,627 \$6 \$7 \$6 \$6 \$6 \$7 \$6 \$6 \$6 \$	Bahlkow, Valerie J.	Lighthouse Business Services	\$8,544	2
Ortez, Philip B. Jr.Phil & Kathy Ortez Insurance Agency, Inc.\$6,4322Sweeney, James A.American Senior Benefits\$6,1302Elite Insurance Partners, LLC\$5,9161Sachs, KerrySecure Retirement Solutions, Inc.\$5,8092Medsupps Solutions, LLC\$5,7841Dworkin, Earl D.Dworkin Insurance Agency\$5,6271Abadjian, PierreAbadjian Insurance Group\$5,5202Rosati, LisaRosati Insurance Agency\$5,4362	Hirsch, Susan J.	Hirsch Insurance Agency	\$8,291	2
Sweeney, James A.American Senior Benefits\$6,1302Elite Insurance Partners, LLC\$5,9161Sachs, KerrySecure Retirement Solutions, Inc.\$5,8092Medsupps Solutions, LLC\$5,7841Dworkin, Earl D.Dworkin Insurance Agency\$5,6271Abadjian, PierreAbadjian Insurance Group\$5,5202Rosati, LisaRosati Insurance Agency\$5,4362	Rodriguez, Carmen A.	Landers-Stein & Associates	\$7,566	3
Elite Insurance Partners, LLC \$5,916 1 Sachs, Kerry Secure Retirement Solutions, Inc. \$5,809 2 Medsupps Solutions, LLC \$5,784 1 Dworkin, Earl D. Dworkin Insurance Agency \$5,627 1 Abadjian, Pierre Abadjian Insurance Group \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$6,432	2
Sachs, KerrySecure Retirement Solutions, Inc.\$5,8092Medsupps Solutions, LLC\$5,7841Dworkin, Earl D.Dworkin Insurance Agency\$5,6271Abadjian, PierreAbadjian Insurance Group\$5,5202Rosati, LisaRosati Insurance Agency\$5,4362	Sweeney, James A.	American Senior Benefits	\$6,130	2
Medsupps Solutions, LLC\$5,7841Dworkin, Earl D.Dworkin Insurance Agency\$5,6271Abadjian, PierreAbadjian Insurance Group\$5,5202Rosati, LisaRosati Insurance Agency\$5,4362	Elite Insurance Partners, LLC		\$5,916	1
Dworkin, Earl D.Dworkin Insurance Agency\$5,6271Abadjian, PierreAbadjian Insurance Group\$5,5202Rosati, LisaRosati Insurance Agency\$5,4362	Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,809	2
Abadjian, Pierre Abadjian Insurance Group \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Medsupps Solutions, LLC		\$5,784	1
Abadjian, Pierre Abadjian Insurance Group \$5,520 2 Rosati, Lisa Rosati Insurance Agency \$5,436 2	Dworkin, Earl D.	Dworkin Insurance Agency	\$5,627	1
Rosati, Lisa Rosati Insurance Agency \$5,436 2	Abadjian, Pierre	Abadjian Insurance Group	\$5,520	2
		·	\$5,436	2
	Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,063	2



General Agencies

FOR THE WEEK ENDING

March 26, 2017

Combined Health/Life

Bronze Producers (\$2,500 - \$5,000)

Luss, Kevin A.	Luss Insurance Agency	\$4,648	2
Olguin, Loren A.	Olguin Insurance Agency	\$4,404	1
Senior Insurance Marketing, Inc.		\$4,344	3
Schwartz, Scott J.	Insurance Protection Services	\$4,187	1
Oppedisano, Michael	Oppedisano Insurance Agency	\$3,888	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Barta, Devin M.	Barta Insurance Agency	\$3,840	4
Maisto, Stephen	Senior Health Solutions	\$3,840	3
Financial Grade		\$3,768	1
Lewis, Zach S.	Lewis Insurance Agency	\$3,768	1
James M. Gray, Inc.		\$3,684	2
American Eagle Consultants, Inc.		\$3,568	3
Premier Senior Marketing, Inc.		\$3,540	2
Fraser, Daniel	Fraser Insurance Agency	\$3,480	1
Iwill Advisors, Inc.		\$3,480	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,371	1
Fiore, Dennis J. Jr.	Fiore Insurance Agency	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,108	1
Phillips, Michael H.	Union Benefit Corp.	\$3,108	1
Centerstone Insurance & Financial Svcs.		\$3,024	1
Stamper, John W.	Choice Plus Benefits	\$2,963	1
Milks, Benjamin K.	Milks Insurance Agency	\$2,952	1
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$2,927	1
Henry, Keith M.	Bateman, Gordon & Sands, Inc.	\$2,927	1
Sobo, Robert J.	Sobo Insurance Agency	\$2,904	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,844	1
Miller, Michele M.	Miller Insurance Agency	\$2,844	1
Velieri, Susan L.	Velieri Insurance Agency	\$2,844	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,844	1
Benefit Plans of America, Inc.		\$2,788	3
Woods, Judith L.	Woods Insurance Agency	\$2,759	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,688	1
Huberman, Richard	Huberman Insurance Agency	\$2,519	1
Kopystynsky, Leanne	Kopystynsky Insurance Agency	\$2,508	1



Writing Agents

FOR THE WEEK ENDING

March 26, 2017

Combined Health/Life

Ahlbum, Tim	\$19,283	Sheldon, Paul, CLU, ChFC	\$18,384
Gold Producers (\$10,000 - \$15,000)			
Borosak, William J. Jr.	\$14,052	Stevens, Jason	\$11,170
Shaw, Martin L. III	\$13,550	Westfall, Edward B.	\$10,248
Savage, Gina	\$12,455		
Silver Producers (\$5,000 - \$10,000)			
Aarons, Neill	\$9,600	Haass, David	\$5,916
Graham, Christopher N., CLU	\$9,106	Cortes, Julio C.	\$5,808
Jennings, Mark	\$8,016	Post, Joshua	\$5,784
Metzger, Christopher J.	\$7,776	Lembcke, Julia	\$5,771
Stevens, Ray	\$7,342	Hirsch, Susan J.	\$5,699
Chevrier, Alain G.	\$6,876	Lagamma, Vincent J.	\$5,688
Gilbert, Brian	\$6,168	Dworkin, Earl D.	\$5,627
Panza, Gary R.	\$6,120	Sanders, Barbara L.	\$5,411
Saylor, Dexter R.	\$6,120		
Bronze Producers (\$2,500 - \$5,000)			
Vertich, Mark	\$4,810	Badessa, Joseph J.	\$3,540
Gallo, Darren M.	\$4,656	Delia, Brian	\$3,480
Geld, James	\$4,468	Kingsley, Beverly J.	\$3,480
Hargis, Mark D.	\$4,404	Costanzo, Nicholas P.	\$3,479
Armbrecht, Keith	\$4,402	Lemar, Mike	\$3,479
Benedeti, Juan C.	\$4,343	Gordon, Ian	\$3,420
Schwartz, Scott J.	\$4,187	Mankamyer, Mary	\$3,372
Sachs, Kerry	\$4,141	Sweeney, Alexander	\$3,371
Ottovegio, Xiomara	\$3,960	Lovelace, Susan	\$3,359
Malooley, Michele A.	\$3,948	Twyman, Kyla C.	\$3,359
Loebig, George J.	\$3,911	Biederman, Julie	\$3,276
Luss, Kevin A.	\$3,888	Fiore, Dennis J. Jr.	\$3,276
Smith, Robert J.	\$3,888	Pekala, David C.	\$3,276
Treglia, Giovanni	\$3,888	Rudolph, Marlene	\$3,276
Mager, Alexander M.	\$3,880	Zion, Joseph S.	\$3,276
Hubler, Christine	\$3,768	Bechtold, Edward H. III	\$3,108
Jacobs, Douglas M.	\$3,647	Holeve, Bernard B.	\$3,108
Heaslip, Christopher	\$3,625	Kasen, Richard M.	\$3,108
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Writing Agents FOR THE WEEK ENDING

Combined Health/Life March 26, 2017

Cichewicz, Leonard L.	\$3,084	Franco, Salvador	\$2,844
Major, Victoria A.	\$3,059	Gordon, Aaron	\$2,844
Dillow, David S.	\$3,024	Haft, Gary S.	\$2,844
Hatton, John W.	\$3,012	Nickel, Roger T.	\$2,844
Stamper, John W.	\$2,963	Simon, Julie	\$2,844
Milks, Benjamin K.	\$2,952	Spizzuco, Samuel	\$2,844
Cosgrove, Anthony	\$2,940	Velieri, Susan L.	\$2,844
Lemar, Fred W. Jr.	\$2,935	Wilgus, Allison M.	\$2,844
Gruber, Arthur K.	\$2,931	Ortez, Philip B. Jr.	\$2,808
Douglas, Bonnie R.	\$2,927	Woods, Judith L.	\$2,759
Henry, Keith M.	\$2,927	Caravousanos, George J. Jr.	\$2,688
Holzman, Robert	\$2,927	Lagrange, George W.	\$2,688
Mollica, Rosanna	\$2,927	Branch, Beth	\$2,676
Perez, Josue I.	\$2,927	MacDonald, Stewart A.	\$2,676
Singer, Arlene C.	\$2,927	Sellick, Bradley	\$2,627
Ow, Kimberly D.	\$2,904	Jaillett-Nickells, Joette	\$2,592
Sobo, Robert J.	\$2,904	Huizenga, Timothy	\$2,528
Bluerock, Laurence L.	\$2,844	Huberman, Richard	\$2,519
Dye, Lauretta A.	\$2,844	Kopystynsky, Leanne	\$2,508