

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

**March 26, 2017**

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$81,668	28
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$41,951	11
Lemar, Mike	Sunshine State Agency	\$41,502	14
Ahlbum, Tim	Health Coverage Solutions	\$38,387	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$31,236	19
<b>Gold Producers (\$10,000 - \$30,000)</b>			
AmeriLife		\$28,663	27
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$25,511	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,699	6
Clark, John W.	Senior Solutions Insurance Agency	\$20,147	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,295	9
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,384	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,987	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$16,664	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,398	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,047	11
Wroblewski, Robert M.	SOS Insurance Group	\$12,467	5
Agent Pipeline, Inc.		\$10,784	6
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Abbatiello, Vincent	Mainstay Retirement Solutions	\$9,384	3
Bahlkow, Valerie J.	Lighthouse Business Services	\$8,544	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$8,291	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$7,566	3
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$6,432	2
Sweeney, James A.	American Senior Benefits	\$6,130	2
Elite Insurance Partners, LLC		\$5,916	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,809	2
Medsupps Solutions, LLC		\$5,784	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$5,627	1
Abadjian, Pierre	Abadjian Insurance Group	\$5,520	2
Rosati, Lisa	Rosati Insurance Agency	\$5,436	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,063	2

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 26, 2017

### Bronze Producers (\$2,500 - \$5,000)

Luss, Kevin A.	Luss Insurance Agency	\$4,648	2
Olguin, Loren A.	Olguin Insurance Agency	\$4,404	1
Senior Insurance Marketing, Inc.		\$4,344	3
Schwartz, Scott J.	Insurance Protection Services	\$4,187	1
Oppedisano, Michael	Oppedisano Insurance Agency	\$3,888	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Barta, Devin M.	Barta Insurance Agency	\$3,840	4
Maisto, Stephen	Senior Health Solutions	\$3,840	3
Financial Grade		\$3,768	1
Lewis, Zach S.	Lewis Insurance Agency	\$3,768	1
James M. Gray, Inc.		\$3,684	2
American Eagle Consultants, Inc.		\$3,568	3
Premier Senior Marketing, Inc.		\$3,540	2
Fraser, Daniel	Fraser Insurance Agency	\$3,480	1
Iwill Advisors, Inc.		\$3,480	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,371	1
Fiore, Dennis J. Jr.	Fiore Insurance Agency	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,108	1
Phillips, Michael H.	Union Benefit Corp.	\$3,108	1
Centerstone Insurance & Financial Svcs.		\$3,024	1
Stamper, John W.	Choice Plus Benefits	\$2,963	1
Milks, Benjamin K.	Milks Insurance Agency	\$2,952	1
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$2,927	1
Henry, Keith M.	Bateman, Gordon & Sands, Inc.	\$2,927	1
Sobo, Robert J.	Sobo Insurance Agency	\$2,904	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,844	1
Miller, Michele M.	Miller Insurance Agency	\$2,844	1
Velieri, Susan L.	Velieri Insurance Agency	\$2,844	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,844	1
Benefit Plans of America, Inc.		\$2,788	3
Woods, Judith L.	Woods Insurance Agency	\$2,759	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,688	1
Huberman, Richard	Huberman Insurance Agency	\$2,519	1
Kopystynsky, Leanne	Kopystynsky Insurance Agency	\$2,508	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**March 26, 2017**

#### Diamond Producers (\$20,000 & Above)

#### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$19,283	Sheldon, Paul, CLU, ChFC	\$18,384
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#### Gold Producers (\$10,000 - \$15,000)

Borosak, William J. Jr.	\$14,052	Stevens, Jason	\$11,170
Shaw, Martin L. III	\$13,550	Westfall, Edward B.	\$10,248
Savage, Gina	\$12,455		

#### Silver Producers (\$5,000 - \$10,000)

Aarons, Neill	\$9,600	Haass, David	\$5,916
Graham, Christopher N., CLU	\$9,106	Cortes, Julio C.	\$5,808
Jennings, Mark	\$8,016	Post, Joshua	\$5,784
Metzger, Christopher J.	\$7,776	Lembcke, Julia	\$5,771
Stevens, Ray	\$7,342	Hirsch, Susan J.	\$5,699
Chevrier, Alain G.	\$6,876	Lagamma, Vincent J.	\$5,688
Gilbert, Brian	\$6,168	Dworkin, Earl D.	\$5,627
Panza, Gary R.	\$6,120	Sanders, Barbara L.	\$5,411
Saylor, Dexter R.	\$6,120		

#### Bronze Producers (\$2,500 - \$5,000)

Vertich, Mark	\$4,810	Badessa, Joseph J.	\$3,540
Gallo, Darren M.	\$4,656	Delia, Brian	\$3,480
Geld, James	\$4,468	Kingsley, Beverly J.	\$3,480
Hargis, Mark D.	\$4,404	Costanzo, Nicholas P.	\$3,479
Armbrecht, Keith	\$4,402	Lemar, Mike	\$3,479
Benedeti, Juan C.	\$4,343	Gordon, Ian	\$3,420
Schwartz, Scott J.	\$4,187	Mankamy, Mary	\$3,372
Sachs, Kerry	\$4,141	Sweeney, Alexander	\$3,371
Ottovogio, Xiomara	\$3,960	Lovelace, Susan	\$3,359
Malooley, Michele A.	\$3,948	Twyman, Kyla C.	\$3,359
Loebig, George J.	\$3,911	Biederman, Julie	\$3,276
Luss, Kevin A.	\$3,888	Fiore, Dennis J. Jr.	\$3,276
Smith, Robert J.	\$3,888	Pekala, David C.	\$3,276
Treglia, Giovanni	\$3,888	Rudolph, Marlene	\$3,276
Mager, Alexander M.	\$3,880	Zion, Joseph S.	\$3,276
Hubler, Christine	\$3,768	Bechtold, Edward H. III	\$3,108
Jacobs, Douglas M.	\$3,647	Holeve, Bernard B.	\$3,108
Heaslip, Christopher	\$3,625	Kasen, Richard M.	\$3,108
Saunders, Gary A.	\$3,624	Blake, Karla	\$3,084

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

**March 26, 2017**

Cichewicz, Leonard L.	\$3,084	Franco, Salvador	\$2,844
Major, Victoria A.	\$3,059	Gordon, Aaron	\$2,844
Dillow, David S.	\$3,024	Haft, Gary S.	\$2,844
Hatton, John W.	\$3,012	Nickel, Roger T.	\$2,844
Stamper, John W.	\$2,963	Simon, Julie	\$2,844
Milks, Benjamin K.	\$2,952	Spizzuco, Samuel	\$2,844
Cosgrove, Anthony	\$2,940	Velieri, Susan L.	\$2,844
Lemar, Fred W. Jr.	\$2,935	Wilgus, Allison M.	\$2,844
Gruber, Arthur K.	\$2,931	Ortez, Philip B. Jr.	\$2,808
Douglas, Bonnie R.	\$2,927	Woods, Judith L.	\$2,759
Henry, Keith M.	\$2,927	Caravousanos, George J. Jr.	\$2,688
Holzman, Robert	\$2,927	Lagrange, George W.	\$2,688
Mollica, Rosanna	\$2,927	Branch, Beth	\$2,676
Perez, Josue I.	\$2,927	MacDonald, Stewart A.	\$2,676
Singer, Arlene C.	\$2,927	Sellick, Bradley	\$2,627
Ow, Kimberly D.	\$2,904	Jaillett-Nickells, Joette	\$2,592
Sobo, Robert J.	\$2,904	Huizenga, Timothy	\$2,528
Bluerock, Laurence L.	\$2,844	Huberman, Richard	\$2,519
Dye, Laretta A.	\$2,844	Kopystynsky, Leanne	\$2,508